

Memorandum of Understanding

PACE ATLANTIC – MUNICIPAL REGIONAL COOPERATIVE PROGRAM

The Parties to this Memorandum of Understanding on a Property Assessed Clean Energy (PACE) program for enabling energy efficiency, renewable energy, and beneficial electrification are:

- The Town of Wolfville NS,
- The Town of Stratford PE,
- The City of Charlottetown PE,

Hereby referred to as the “Municipal Partners”

and

- PACE Atlantic CIC, a body incorporated under the *NS Community Investment Corporation Act*;

Whereas, the parties share a common vision of taking local action to reduce the Green House Gas (GHG) emission that are a major cause of the Climate Change Emergency, and

Whereas, municipalities have influence on over 50% of GHG emissions, and those in Atlantic Canada are particularly vulnerable to the impacts of global climate change, and

Whereas, the parties also share the objective of advancing projects that result in beneficial electrification which will save residents money on energy bills, reduce GHG’s, and improve the resiliency and reduce costs for their common electrical grids, and

Whereas, investments in energy efficiency, renewable energy and beneficial electrification support local economic development and reduce the negative social impacts for those in energy poverty, and

Whereas, the parties wish to implement an integrated energy efficiency, renewable energy and beneficial electrification program in their communities that simplifies processes, results in predictable and replicable outcomes, and accelerates adoption by homeowners, and

Whereas, low-cost financing is an important part of an integrated program, and

Whereas, the Federation of Canadian Municipalities (FCM) has received \$300 million from the Government of Canada to develop the Community Efficiency Financing initiative that will offer low-cost loans and grants to help develop sustainable financing programs, the Municipal Partners and PACE Atlantic CIC agree to the following:

1. They will work together to develop an integrated program for energy savings, renewable energy and other technologies that support beneficial electrification. Such a program to include new tools to accelerate investments through low-cost financing, to simplify investment action, reduce paperwork and provide proof of outcomes as supported by FCM.
2. They will submit a joint funding application request to FCM for \$10 million in low interest loans and a \$3.718 million grant, with the goal of launching programming no later than winter 2021.
3. They will work together to identify \$3.65 million in participant funding from efficiency agencies, contributions in kind and other forms of support from business and community partners to enable a program worth a total of \$18 million.
4. On a contingency basis, PACE Atlantic CIC will undertake the role of Program Administrator to support the municipalities in their application to the Federation of Canadian Municipalities' Community Efficiency Financing initiative. The application will include a budget for application costs and PACE Atlantic CIC shall be compensated at the amount approved by FCM.
5. Will share lessons learned from their leadership with other municipalities across Atlantic Canada and Canada and enabling scaling of greenhouse gas reductions that benefit both the local economy and the environment.
6. The Parties further agree that once FCM approves the application, they will draw up Joint Agreements and Service Agreement(s) to reflect the legal nature of their commitments jointly and individually in implementing the FCM approved program. The Joint Agreement will include the creation of a Management Committee with representatives of each of the participating municipalities. The Joint Agreement will outline roles and responsibilities consistent with FCM requirements established in their Program Award.